



GARAGE DOOR SERVICE

By Jennifer Webb

ANDY FELT RESTLESS. He wasn't sure why he felt this uneasy stirring of discontent. He worked for a fantastic insurance company. He was happy with his job, his co-workers, and his boss was fantastic. His clients were amazing as well.

But he felt God stirring his heart, preparing him for the next step in his journey. He knew he needed something different career-wise, but had no idea what that would look like.

It seemed to happen almost by chance. Bo and Diane Lamb, who owned Garage Door Services mentioned that they were wanting to retire and sell their business. Andy had gone to school for business, and deep down, he knew that he had always wanted to go the entrepreneur route. Real estate and construction industries always piqued his interest.

The conversation went on for several months, but in March 2019, Andy bought Garage Door Service business from Bo and Diane.

"It's a testament to Searcy, Searcy's business culture, and the relationships with other trusted mentors and bankers that helped me get to the spot where I could take the leap of faith and buy the company."

- Andy Sills, Garage Door Service, Owner

There was so much to learn! Beau and Diane graciously stayed on for 6 months to help ease the transition to Andy. He dove in headfirst.

He learned about the doors, the vendors that sold them, the openers - both on garage doors and on entry gates as well as custom fireplaces.

"If you have your heart and mind set on something it doesn't really matter what it is- you can figure it out. And if you have a good team that supports you, you can do anything!"

Andy Sills, Garage Door Services, Owner

He knew that if he wanted to succeed, he had to take care of his customers and his team. Even after 4 years of doing garage doors, Andy's still learning. Since everyone sees things through a different lens, he's always open to listening to his team's recommendations.

One of his favorite things is when people come into the showroom ready to pick out a garage door or a fireplace for their new home. A garage door is usually a very noticeable part of a new house. It's often the first thing you see when you pull into the driveway of a house.

Inside the house, a fireplace is usually the centerpiece of the living room. It's what everyone gathers around. It makes the room cozy, more welcoming, and home-like.

Both are very important parts of a new home. That's why Andy started looking for a new home for his business. He wanted to be able to show people all the different options for garage doors and fireplaces. He didn't want to give them a little color chip or sample or show them on a computer. It takes a lot of space to show all the available options.

That's why they recently relocated to the back side of the old Kholer building. In fact, their location at 1006 East Lincoln is the

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old Kholer corporate office. It's right next to Books by the Pound.

Their showroom is geared towards having all the fireplaces on display (wood burning, gas, and electric) as well as every model garage door in every color. They have every panel design that Haas offers as well as all their colors and colors from other manufacturers.

Over the past 4 years, they've put in some pretty impressive fireplaces and garage doors. Fireplaces can be used as a focal point of a living room, but can also be installed to be part of your patio or outdoor entertaining space as well.

They have used both over the past few years to put in some jaw-dropping sunrooms. Insulated glass garage doors open to give your patio space a breath of fresh air - or keep them closed to keep cold or hot air out.

They can also do other things with garage doors, such as match the railing to the color of the walls and make it go up at the same pitch as a high vaulted ceiling.

Fireplaces can be rustic looking with custom rockwork or more modern, minimalistic, contemporary, linear, and sleek with a switch that turns it on or off. Or you could skip the traditional fireplace completely and go with a wood-burning stove. No matter what you get, they take care of the entire installation.

If your garage door or gate opener on your existing home breaks, Garage Door Service is there for you as well. Their technicians have over 50 years of combined experience and work on all makes and models of garage doors. They will fix it with one call.

Another one of Andy's favorite parts of the job is getting pictures of the finished products from satisfied customers. At the end of the day, it's about helping people and getting to know his neighbors better. Andy and his wife are proud to be a part of this wonderful community. Searcy is a great place to work and raise a family. ♦

If you'd like to see any of their garage doors, or fireplaces, or talk to them about a gate opener come visit their showroom at 1006 East Lincoln, visit their website at <https://www.garagedoorsar.com/>, find them on Facebook at <https://www.facebook.com/garagedoorservice1308> or give them a call at 501-268-3480.



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